



CLOUD AND AUTOMATION ACADEMY AGREEMENT

This Juniper Networks Cloud and Automation Academy Agreement ("**Agreement**") is entered into between Juniper (as defined below) and **Ideal Institute of Technology ("JNCAAM")** (each individually, a "**Party**", and collectively, the "**Parties**"). This Agreement shall be effective as of date last signed by a party below ("**Effective Date**").

The Parties agree as follows:

1. **Scope.** This Agreement sets forth the terms and conditions for membership in the JNCAA program.
2. **Appointment of JNCAAM**
 - 2.1. **Membership Appointment.** Subject to the terms and conditions of this Agreement, Juniper hereby appoints JNCAAM as a member in the JNCAA program. Juniper will provide JNCAAM access to the Course Materials and Authorized Courses through the JNCAA Website and Juniper Networks Learning Portal. Access to Juniper's hosted lab facilities is limited and must be granted through the Program Manager. If JNCAAM chooses to teach its students, JNCAAM may gain broader access to the Juniper Networks Education Services training materials, including lab topologies and configurations, instructor notes, and train the trainer videos. JNCAAM students may earn Juniper professional certification, by earning a discounted voucher through a pre-test at the end of each Authorized Course. At Juniper's sole discretion, membership status, requirements, guidelines, and restrictions are subject to change at any time.
 - 2.2. **Non-exclusive Appointment.** Any appointment of JNCAAM under this Agreement is non-exclusive.
3. **Term.** This Agreement shall commence on the Effective Date and will have an initial term until the June 30th immediately following the Effective Date ("**Initial Term**"). After the Initial Term, on July 1st of each subsequent year, this Agreement shall automatically renew for successive one-year terms ("**Renewal Term**") (collectively, the "**Term**"); unless, however, before this Agreement automatically renews, either party gives no less than ninety (90) days written notice to the other party, that the Agreement will terminate at end of the then-current term.
4. **No Membership Fee; Indirect Purchasing.**
 - 4.1. **No Membership Fee.** Membership in the JNCAA program is on a no-fee basis and no direct payments to Juniper are due under this Agreement.
 - 4.2. **Indirect Purchasing.** JNCAAM may purchase Juniper hardware, software, services, and cloud services (collectively, "**Lab Equipment**") through an Authorized Reseller. To the extent permitted by law, Juniper will use commercially reasonable efforts to work with its Authorized Resellers to ensure that such Authorized Resellers extend to JNCAAM the minimum discounts for hardware and software off of Juniper's then-current Master Price List as set forth on the JNCAA Website. JNCAAM shall negotiate all commercial transactional terms and conditions of indirect purchases with the Authorized Reseller, including, but not limited to, payment, ordering, cancellations and rescheduling, delivery, and taxes. JNCAAM acknowledges that Juniper will not be a party to any contract or other arrangement between an Authorized Reseller and JNCAAM.
5. **Membership Obligations, Requirements, and Restrictions**
 - 5.1. **Membership Obligations.** In order to maintain membership status and continued participation in the JNCAA program, JNCAAM must comply with the terms and conditions in this Agreement and all Online Policies, Guidelines and Procedures. All Authorized Courses are subject to the terms and conditions on the Juniper Networks Learning Portal. JNCAAM must regularly check the JNCAA Website for announcements, instructions, and directions to perform its obligations under this Agreement.
 - 5.2. **Lab Equipment.** Should JNCAAM purchase Juniper Lab Equipment, JNCAAM may only use such Lab Equipment for the purpose of providing instruction to students and teaching students pursuant to terms of this Agreement and not for any other purpose whatsoever. JNCAAM's failure to comply with this Section 5.2 shall be deemed a material breach of this Agreement and the end user license agreement that accompanies such Lab Equipment, and shall be grounds for immediate termination for cause of this Agreement and the accompanying software license.
 - 5.3. **Educational Institution.** Throughout the Term of this Agreement, JNCAAM must maintain its standing and qualification as a recognized educational institution, such as Academic Research Institution, University, College and Junior College, vocational or technical school, high school or academic foundation; including, military training command and professional organization that regularly provide on-going continuing education and training to technology professionals.
 - 5.4. **Use of Course Materials in combination with non-Course Materials.** JNCAAM instructors may use non-Course Materials, such as JNCAAM or third party developed course materials, with Course Materials in the classroom for instruction and teaching of students; provided, use of such materials does not infringe on third parties rights and does not replace, conflict with, or distract

from Course Materials or the underlying purpose and objective of this Agreement to instruct and teach Authorized Courses to students. Authorized Course names and numbers must be referenced accurately by JNCAAM, and all non-Course Materials used for instruction and teaching must be clearly identified as such and differentiated from Courses Materials.

- 5.5. **Prohibited Use of Courses Materials.** JNCAAM shall not offer to instruct or teach, distribute, or sell any training course for Juniper's products and/or services (including, without limitation, any instructor-led or self-study course) that, in the sole judgment of Juniper, competes with the underlying purpose and intention of this Agreement, which is to authorize JNCAAM to instruct and teach students Authorized Courses. JNCAAM shall follow written instructions of the Program Manager respecting its instruction or teaching, distribution, or selling any training course materials relative to Juniper's products and/or services that, in the sole judgment of the Program Manager, is not in the best interests of the underlying purpose and intent of this Agreement.
- 5.6. **Course Materials.** JNCAAM shall encourage students to obtain current Course Materials provided via the Juniper Networks Learning Portal. From time-to-time, additional materials may be added to list of Authorized Courses. JNCAAM shall not reproduce or copy Course Materials in any media or format, unless prior written authorization is obtained from Juniper.
- 5.7. **Student Satisfaction.** JNCAAM shall endeavor to ensure high-level of student satisfaction with its course delivery and curricula by offering high quality instructional and educational classes that include regular and significant exposure to Juniper's technologies.

6. Confidential Information.

- 6.1. **Scope. "Confidential Information"** means all information disclosed, directly or indirectly, to the other party (the "**Receiving Party**") and labeled as confidential or proprietary, stated at the time of oral disclosure to be confidential or proprietary, or by the nature of the information and the circumstances of the disclosure, the Receiving Party should reasonably infer to be confidential or proprietary. Confidential Information does not include information which: (i) is or becomes generally known through no fault of the Receiving Party; (ii) is known to the Receiving Party at the time of receipt, as evidenced by the Receiving Party's records; (iii) is hereafter furnished to the Receiving Party by a third party as a matter of right and without restriction on disclosure; or (iv) is independently developed, as evidenced by contemporaneous records by the Receiving Party without use of or reference to such Confidential Information.
- 6.2. **Protection.** The Receiving Party will use a reasonable degree of care to maintain all Confidential Information to accomplish the purposes of this Agreement or as otherwise agreed in writing by the disclosing Party. The Receiving Party will not disclose to any third party nor use Confidential Information for any unauthorized purpose. The Receiving Party may only disclose Confidential Information: (i) to its employees and representatives that have a need to know to accomplish the purposes of this Agreement; and (ii) in response to a valid order of a court or other governmental body or as otherwise required by law to be disclosed, provided the Receiving Party, to the extent legally permissible, gives sufficient notice to the disclosing party to enable the disclosing party to take protective measures. Except as otherwise expressly set forth in this Agreement, no rights or licenses to intellectual property in Confidential Information is granted by either Party under this Agreement, whether express, implied or otherwise, to the other Party. The obligations imposed on the Receiving Party shall survive the expiration or termination of this Agreement.

7. **Data Protection.** All data collected, processed, and/or used in connection with this Agreement is subject to the Juniper Privacy Policy. Juniper shall maintain appropriate administrative, physical, and technical safeguards for protection of the security, confidentiality, and integrity of End User Data as described in the applicable Documentation. To the extent End User Data includes Personal Data, as defined in the Data Protection Agreement ("**DPA**") located at <https://www.juniper.net/us/en/privacy-policy/customer-dpa/>, the terms of the DPA are hereby incorporated by reference and shall apply.

8. Ownership Rights and License Grants.

8.1. Ownership of Course Materials, Derivative Materials, and Software.

- 8.1.1. Juniper has and shall have sole right, title, and ownership to all copyrights and other intellectual property rights in Authorized Courses, Course Materials, and Derivative Materials.
- 8.1.2. If applicable, JNCAAM may create Derivative Materials solely for purposes of developing classroom materials for use in Authorized Courses; provided, however, JNCAAM shall not make any Derivative Materials based in whole or in part on any software furnished by Juniper.
- 8.1.3. JNCAAM agrees to assign, and does hereby assign, to Juniper, all of its copyrights and other intellectual property rights, if any, in Derivative Materials, and shall execute such documents and perform such other acts as Juniper may reasonably request from time to time, to enable Juniper to perfect and protect its rights in Derivative Materials.
- 8.1.4. Upon completion of any Derivative Materials, JNCAAM shall promptly deliver to Juniper a sample copy of such materials; provided, however, that JNCAAM may do so without infringing any third party rights; otherwise, it shall not make such delivery, but shall instead promptly identify such third parties and their rights with prior written notice to Juniper.
- 8.1.5. All software and hardware furnished by Juniper under this Agreement will remain the sole and exclusive property of Juniper, or, as the case may be, its third party licensors, and shall be subject to the terms and conditions of Juniper's software license agreement.
- 8.1.6. **Anti Piracy.** JNCAAM shall not engage in the manufacture, use, distribution, supply, marketing, or promotion of any counterfeit, pirated, or illegal Juniper products, including, but not limited to, software or Course Materials, and if suspected or accused of being involved in such activities, will assist Juniper as reasonably necessary in the investigation and resolution of the matter.

8.2. Mutual Trademark License Grants.

8.2.1. License Grant to JNCAAM. Provided JNCAAM obtains specific prior written approval and authorization from Program Manager, at such time, Juniper thereby grants to JNCAAM, without charge, a nonexclusive, nontransferable right to use and display the trademarks, service marks, and logos claimed by Juniper ("**Juniper Marks**") solely in connection with and to the extent reasonably necessary for the promotion of its classes to instruct and teach students as contemplated under this Agreement. As contemplated in this Agreement, JNCAAM may market availability of classes for Authorized Courses to potential students using only Juniper Marks. JNCAAM will not remove or alter the Juniper or its third-party licensors', as the case may be, copyright notices, trademarks, or packaging found on any materials furnished to JNCAAM under this Agreement.

JNCAAM will use the Juniper Marks in accordance with Juniper's trademark guidelines or style guide and if requested by Juniper, furnish to Juniper all promotional, advertising, or other materials that refer to or display any Juniper Marks for Juniper's review and approval. Use of the Juniper Marks does not create in JNCAAM's favor any right, title, or interest in Juniper Marks or in continuing rights to promote and market Authorized Courses, or to instruct or teach Course Materials as contemplated in this Agreement. JNCAAM agrees to cooperate with Juniper if Juniper seeks to proceed with any infringement action regarding such rights.

8.2.2. License Grant to Juniper. Provided Juniper obtains specific prior written approval and authorization from the instructor designated to act as the primary point of contact with Program Manager, at such time, JNCAAM thereby grants to Juniper, without charge, a nonexclusive, nontransferable right to use and display the trademarks, service marks, and logos claimed by JNCAAM ("**JNCAAM Marks**") solely in connection with and to the extent reasonably necessary for the promotion of the JNCAAM program to potential members. Juniper will not remove or alter the JNCAAM or its third party licensors', as the case may be, copyright notices, trademarks, or packaging found on any materials furnished to Juniper under this Agreement.

Juniper will use the JNCAAM Marks in accordance with JNCAAM's trademark guidelines or style guide and if requested by JNCAAM, furnish to JNCAAM all promotional, advertising, or other materials that refer to or display any JNCAAM Marks for JNCAAM's review and approval. Use of the JNCAAM Marks does not create in Juniper favor any right, title, or interest in JNCAAM Marks or in continuing rights to promote and market the JNCAAM program as contemplated in this Agreement. Juniper agrees to cooperate with JNCAAM if JNCAAM seeks to proceed with any infringement action regarding such rights.

9. **Indemnification.** Except to the extent caused by the gross negligence or willful misconduct of Juniper, its employees or agents, JNCAAM will, as permitted by applicable law, indemnify, defend and hold harmless Juniper and its directors, officers, employees, shareholders, agents, and affiliates (the "**Indemnitees**") from any and all losses, damages, liabilities, judgments, settlements, interest, penalties, fines, costs, and expenses of whatever kind, including attorney's fees, arising out of any third-party claims resulting from misappropriation of Juniper's intellectual property, whether actual or alleged. THE INDEMNIFICATION OBLIGATIONS SET FORTH ABOVE SHALL APPLY IN EACH CASE WHETHER OR NOT CONTRIBUTED TO, OR CAUSED IN PART BY, THE ACTIVE OR PASSIVE NEGLIGENCE OR FAULT (OTHER THAN GROSS NEGLIGENCE OR WILLFUL MISCONDUCT) OF JUNIPER, ITS EMPLOYEES, OR AGENTS. Notwithstanding anything to the contrary set forth in this Section, (i) an Indemnitee may participate, at its own expense, in any defense and settlement directly or through counsel of its choice, and (ii) JNCAAM will not enter into any settlement agreement on terms that would diminish the rights provided to the Indemnitee, accept any liability, or increase the obligations assumed by the Indemnitee under this Agreement, without the prior written consent of the Indemnitee.

10. **Limitation of Liability.** IN NO EVENT SHALL JUNIPER OR ITS AFFILIATES HAVE ANY LIABILITY ARISING OUT OF, OR IN CONNECTION WITH, THIS AGREEMENT, UNDER ANY THEORY OF LIABILITY, INCLUDING, WITHOUT LIMITATION, NEGLIGENCE, THOSE RESULTING FROM ACCESS TO THE AUTHORIZED COURSES, THE USE OF COURSE MATERIALS, OR FOR ANY OTHER REASON. THIS LIMITATION SHALL APPLY NOTWITHSTANDING THE FAILURE OF THE ESSENTIAL PURPOSE OF ANY EXCLUSIVE OR LIMITED REMEDY. IN EVERY INSTANCE INVOLVING INACCURACIES OR MISTAKES IN AUTHORIZED COURSES OR COURSE MATERIALS, AS REASONABLY DETERMINED BY JUNIPER IN ITS SOLE DISCRETION, JUNIPER'S SOLE RESPONSIBILITY AND JNCAAM'S SOLE REMEDY SHALL BE CORRECTION OR REPLACEMENT OF SUCH AUTHORIZED COURSES OR COURSE MATERIALS BY JUNIPER IN A REASONABLE AMOUNT OF TIME.

11. **Warranty Disclaimer.** Except as expressly set forth in this Agreement, and to the extent permitted by applicable Law, JUNIPER (ON BEHALF OF ITSELF AND ITS AFFILIATES) MAKES NO REPRESENTATIONS OR WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO, ANY WARRANTIES OF MERCHANTABILITY, NONINFRINGEMENT OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE AUTHORIZED COURSES, COURSE MATERIALS, OR OTHER MATERIALS PREPARED AND SUPPLIED BY OR ON BEHALF OF JUNIPER UNDER THIS AGREEMENT. JNCAAM ACKNOWLEDGES THAT IT HAS INDEPENDENTLY EVALUATED THE POTENTIAL RISKS AND BENEFITS OF ENTERING INTO THIS AGREEMENT AND OF PERFORMING UNDER THIS AGREEMENT. JNCAAM ACKNOWLEDGES THAT IT HAS IN NO WAY RELIED ON ANY ASSURANCES OR REPRESENTATIONS OF JUNIPER OR ANYONE PURPORTING TO ACT ON ITS BEHALF REGARDING THE POTENTIAL FUTURE BUSINESS, PROFITS, OPPORTUNITIES, REVENUES, COSTS OR CAPITAL INVESTMENTS.

12. **Termination.**

12.1. Either party may terminate this Agreement for cause if the other party breaches any material term or condition of this Agreement and fails to cure such breach within ten (10) days following receipt of written notice of termination from the non-breaching party; whereupon, such termination shall be effective immediately at end of the ten (10) day cure period.

12.2. Either party may terminate this Agreement without cause by providing the other party with no less than ninety (90) days advance written notice.

12.3. Effect of Termination. Upon termination of this Agreement:

- 12.3.1. Each party shall promptly return to the other party, or destroy upon the disclosing party's written approval, all Confidential Information of the disclosing party in its possession or control, and shall provide the disclosing party with a written certification signed by one of its officers certifying to the return or destruction, of such Confidential Information.
- 12.3.2. JNCAAM shall promptly discontinue use of the Juniper Marks and return to Juniper all materials and uses containing such Juniper Marks, and Juniper shall promptly discontinue use of the JNCAAM Marks and return to JNCAAM all materials and uses containing such JNCAAM Marks. Each party shall provide the other party with a written certification signed by one of its officers certifying to the return or destruction, of the other party's marks identified herein.
- 12.3.3. As instructed and requested by Program Manager, within thirty (30) days after termination of this Agreement, JNCAAM shall return or destroy all materials, documents, plaque(s), etc., related to the JNCAA program. If Program Manger authorizes destruction of such materials, JNCAAM shall provide Juniper with a written certification signed by one of its duly authorized officers or high-ranking executive, management or representative employee certifying the destruction of all such materials.
- 12.4. No Damages for Termination. Neither party will be liable to the other party for any claims or damages of any kind arising out of the termination of this Agreement in accordance with this Section 12, including any incidental or consequential damages, including without limitation any compensation, reimbursement for the loss of prospective profits, anticipated sales or goodwill. However, termination will not extinguish any liability of either party arising before termination of this Agreement.

13. Miscellaneous.

- 13.1. Governing Law. This Agreement shall be interpreted and governed by the Territory Law.
- 13.2. Dispute Resolution. If section 14.25(a) applies:
- 13.2.1. any dispute arising out of or in connection with this Agreement, including any question regarding its existence, validity or termination, shall be referred to and finally resolved by arbitration administered by the Singapore International Arbitration Centre ("SIAC") in accordance with the Arbitration Rules of the Singapore International Arbitration Centre ("SIAC Rules") for the time being in force, which rules are deemed to be incorporated by reference in this clause. The seat of the arbitration shall be Singapore. The Arbitral Tribunal shall consist of a sole Arbitrator. The language of the arbitration shall be English;
- 13.2.2. nothing in this section 13.2 shall preclude any party from seeking interim relief(s) or order(s) for interim preservation in the courts of the Territory Law ("**Territory Court**"), and the parties agree to submit to the exclusive jurisdiction of the Territory Court for this purpose. The parties agree that any such application to the Territory Court shall not be considered as demonstrating an intention to act inconsistently in any way with these terms to settle disputes by arbitration in accordance with this section 13.2;
- 13.2.3. notwithstanding sections 13.2.1 and 13.2.2, either party may seek interim injunctive relief in the Territory Court with respect to any alleged breach of confidentiality or such party's intellectual property or proprietary rights; and
- 13.2.4. the Parties agree that any disputes arising out of or in connection with this Agreement which the Territory Law specifically prohibits from being resolved by arbitration, shall be subject to the exclusive jurisdiction of the Territory Court and the Parties agree to submit to the exclusive jurisdiction of the Territory Court in respect of all disputes that cannot be resolved by arbitration.
- 13.3. Compliance with Laws. JNCAAM and its personnel shall always comply with the Compliance Rules.
- 13.4. Force Majeure. Neither Party will be responsible for any failure or delay in performance due to causes beyond its reasonable control, provided such Party promptly notifies the other Party in writing of such event.
- 13.5. Assignment. JNCAAM may not assign or delegate or otherwise transfer its licenses, rights, or duties under this Agreement except with the prior written consent of Juniper. Any attempted prohibited assignment will be void. Juniper may assign, sub-contract or delegate any or all of its rights and/or its obligations under this Agreement to any Affiliate of Juniper without the consent of JNCAAM. Subject to the foregoing, this Agreement shall be binding upon and inure to the benefit of the Parties hereto and their successors and assigns.
- 13.6. Notices. Any notices related to this Agreement must be in writing and sent by registered mail or receipted courier service, in the case of: (i) Juniper, to the Address Details; and (ii) the JNCAAM, to the address provided by the JNCAAM as set forth below, or to such other address as may be specified by JNCAAM to Juniper in writing in accordance with this Section. Any such notices shall be considered given upon receipt, as confirmed by the delivery confirmation records. Juniper may permit other notification methods as described in the Onboarding Information. Notices may also be posted on the relevant Juniper website.

JNCAAM Name: Ideal Institute of Technology

JNCAAM Address: Ideal Colleges Road, Vidyut Nagar, Kakinada, Andhra Pradesh 533003

Attention: _____

Telephone: 9848179610 principal@idealtech.edu.in

MEMORANDUM OF UNDERSTANDING

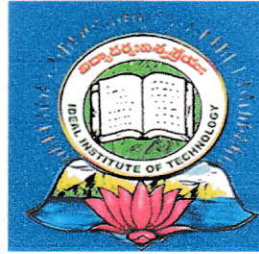
(MoU)

BETWEEN



ExcelR Edtech Pvt Ltd.

&



Ideal Institute of Technology
Vidyut Nagar, Kakinada, Andhra Pradesh 533 003

FOR

**Student Development Programs, Faculty
Development Programs and Student Internships on
Different Emerging Software Technologies**

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (herein after called as the 'MOU') is entered into on this the 14th day of Nov Month 2023 (Date 14-11-2023)

ExcelR Edtech Pvt. Ltd

(Here in after referred as '**First Party**')

And

Ideal Institute of Technology

(Here in after referred to as '**Second Party**')

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

1. First Party is a EdTech company: **ExcelR Edtech Pvt Ltd.**
2. Second Party is Higher Educational Institution named: **Ideal Institute of Technology**
First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
3. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
4. Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interests.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

5. Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings.
6. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to the second party in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
7. The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds, and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.
8. ExcelR would be the training delivery partner for the second party on various trending technologies.
9. ExcelR would be the training delivery partner for the student internships of second party on various trending technologies of minimum four weeks duration.
10. ExcelR will reach out to students to communicate about course details, webinars, blogs, industry events etc., which will be informative or promotional in nature.
11. Training & Development and dissemination of knowledge for students of second party & affiliated colleges and employees of both the organizations.



12. ExcelR would work with incubation centers/ innovation cells of second party (Case to case basis), to formulate the business cases and data collection process from various industry and academic bodies that are associated with the second party
13. Cooperation between both parties would be extended to any other area which may be mutually beneficial to both the organizations.

CLAUSE 2: SCOPE OF THE MoU

14. The budding graduates from the institutions could play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
15. **Software Technologies Training:** The first party will provide the trainings to the students and Faculties of the second party on different technologies like Data Science, Data Analyst, Artificial Intelligence, Tableau, Python, etc., Research and Development
16. **Skill Development Programs:** First Party to train the students of second Party on the emerging technologies to bridge the skill gap and make them industry ready.
17. **Guest Lectures:** First Party to extend the necessary support to deliver guest lectures to the students of the second Party on the technology trends and in house requirements.
18. **Faculty Development Programs:** First Party to train the faculties of second Party for imparting training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
19. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein
20. There is no financial commitment on the part of the second party to enroll the students and faculties for the different free trainings run by the first party under Everyday Learning Initiation.

21. First party would extend the help in providing artifacts such as training records, certificates to the second party upon a written request from the second party. This information is limited to only the students of second party and at the discretion of first party.
22. In case, second party wants to conduct customized commercial trainings then this agreement can be amend/adding annexure with mutually agreed terms.

CLAUSE 3: INTELLECTUAL PROPERTY

23. The first party will have the sole rights on the curriculum and related content provided in the trainings and it cannot be replicated or copied without the consent of the first party.
24. Confidentiality: Except as may otherwise be required by law, each party will hold confidential, during and after the term of this Agreement, any confidential information disclosed to it or its representatives, and will not disclose any such confidential information to any third party.

CLAUSE 4: VALIDITY

25. The period of the agreement is valid for a period of 2 years from the date of signing of this agreement
26. This agreement will be valid only at the intentions of the parties involved therein, this MOU could be dissolved or cancelled by either party any time by giving 30 days' notice and shall not have any legal bindings in nature. should either or all the parties to it opt to not act upon, the MOU loses its validity.

CLAUSE 5: RELATIONSHIP BETWEEN THE PARTIES

27. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

AGREED:

For: ExcelR Edtech Pvt Ltd.

For: Ideal Institute of Technology



Authorized Signatory
Mr. Shyam Narayan
Director, HR, ExcelR.



Authorized Signatory

Dr. T. Srikanth

Principal

Principal

IDEAL INSTITUTE OF TECHNOLOGY
VIDYUTNAGAR, KAKINADA



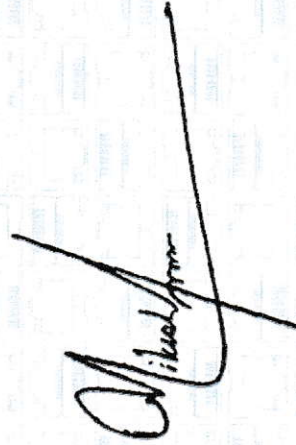
Mr. Vineeth Perumalla
Title: Manager-Business Development
Mobile No: 92810 96182
Vineeth.perumalla@excelr.com
www.excelr.com

PALO ALTO NETWORKS CYBERSECURITY ACADEMY

THIS CERTIFICATE OF ACKNOWLEDGEMENT CONFIRMS THAT

Ideal Institute of Technology

has successfully completed all requirements to become
a Palo Alto Networks® Cybersecurity Academy.



Nikesh Arora
Chairman and CEO
Palo Alto Networks

May 13, 2022

Certification Date

1721

Certification Number

Regional Academy:



Eduskills



CYBERSECURITY
ACADEMY

ACADEMIC PARTNER CERTIFICATE

Awarded to

Ideal Institute of Technology

as a highly valued partner for

Celonis Academic Alliance

Together we strive to
educate the Process Miners of tomorrow
and accelerate innovation through strong collaboration.

Certificate Number : CEL-EDU-2022-125
Certificate Date : 22 November 2022



A handwritten signature in black ink that reads "J. Geyer-Klingenberg".

JEROME GEYER-KLINGEBERG
Head of Academic Alliance, Celonis SE





EduSkills

Nation Building Through Skills

An ISO 9001 : 2015 Certified Organisation

Certificate of Membership

This is to certify that

Ideal Institute of Technology
Andhra Pradesh

is an institutional member
of EduSkills Foundation

Director, EduSkills



Valid Till : FEB 2025

Membership No :



052006220217225



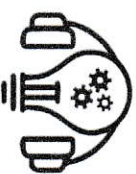
www.eduskillsfoundation.org

INDUSTRY CENTER OF EXCELLENCE



Ideal Institute of Technology
Andhra Pradesh

in association with



Eduskills

Nation Building Through Skills



062006220217226

Blue Prism in partnership with EduSkills Foundation is proud to recognize our partner

Ideal Institute of Technology

Andhra Pradesh

for meeting all the program requirements to set up

BLUE PRISM ACADEMIA PROGRAM in the field of Robotic Process Automation

Date: 15/04/2022

Signature:



Ana Howes

Certificate Number: BPUES231

Global Head of Education Services

MEMORANDUM OF UNDERSTANDING

This memorandum of understanding is entered into on this from

01-July-2022 to 31-Jun-2025

BETWEEN

IDEAL INSTITUTE OF TECHNOLOGY
Vidyut Nagar, Kakinada
East Godavari District, Andhra Pradesh-533003

AND

PYDAH COLLEGE OF ENGINEERING,
(Approved by AICTE, New Delhi and Affiliated to JNTUK, Kakinada)
YANAM ROAD, PATAVALA KAKINADA, 533461, E.G.Dist

1. Objectives of the MOU:

The objectives of the MOU are:

- a. To promote and enhance academic interest between two institutions.
- b. To promote research and continuing education activities between institutions.

2. Technical Areas of Collaboration:

- a. Provide academic interaction by delivering special lectures on recent topic
- b. Usage of academic infrastructure for students and faculty members.
- c. Guidance for enhancement in infrastructural development.

3. Proposed modes of collaboration:

Consortium institutes propose the following:

- a. Co-operation and promotion of education and training are of mutual interest.
- b. A specific plan will be worked out by the institutes depending upon availability of Resources.

4. Terms and conditions:

- The faculty members and students can use the library on mutual basis for short time Use.
- Both the institutes agree to help, identify and invite the faculty members and researchers from the other institutes to participate in conferences as Resource Person and Participant workshops and faculty development programs

5. Confidentiality:

a. Consorted Institutes agree to hold in confidence all information/data designed by the institutes as being confidential during the rendition of MOU and will not disclose the same to the third party without written consent of the other institute.

b. The above confidential clause under this MOU excludes the information/data possessed by either institute before entering this MOU or independently developed and/or information already available through public domain

6. Intellectual Property Rights:

Institutes agree to respect each other's right to Intellectual Property.

7. Tenure and termination:

- The agreement will be in legitimacy for a period of ^{Three} ~~One~~ year from the day of signing of this agreement, until it is expressed terminated by either party on mutually agreed terms, as the case may be, will take effective steps for implementation of this MOU.
- Both the parties may terminate this MOU upon 30 calendar days notice in writing. In the event of termination, both parties have to discharge their obligations.

8. Arbitration Clause:

In case of dispute relating to any aspect of academic cooperation, the Directors of both the institutes will jointly resolve the dispute in a spirit of independence, mutual respect and shared responsibility.

AGREED



Authorized signatory with seal



Authorized signatory with seal

Dr. P.V.SURYA PRAKASH
PRINCIPAL

PYDAH COLLEGE OF ENGINEERING
PATAVALA, KAKINADA

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into an effective as on
22nd October 2021

By and Between



GODAVARI INSTITUTE OF ENGINEERING & TECHNOLOGY

NH - 16, Chaitanya Knowledge City,
Rajahmundry - 533296,
East Godavari District, Andhra Pradesh, India.



IDEAL INSTITUTE OF TECHNOLOGY

Vidyut Nagar,
Kakinada – 533003,
East Godavari District, Andhra Pradesh, India.

GODAVARI INSTITUTE OF ENGINEERING AND TECHNOLOGY having its registered office at Chaitanya Knowledge City, Rajahmundry, East Godavari District, Andhra Pradesh - 533296, represented by its Principal (hereinafter refer to as “**GIET**”, which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the part of first party

and

IDEAL INSTITUTE OF TECHNOLOGY having its registered office at Vidyut Nagar, Kakinada – 533003, East Godavari District, Andhra Pradesh, represented by its Principal (hereinafter refer to as “**IDEAL**”, which expression shall, unless repugnant to the context or meaning thereof, mean & include its successors & assigns) being the part of second party and “**GIET**” & “**IDEAL**” are hereinafter, wherever the context so requires, individually referred to as “party” and collectively as “parties”.

Whereas:

- A. **GIET** is engaged in service of Engineering & Technical Education with college name referred as GODAVARI INSTITUTE OF ENGINEERING & TECHNOLOGY in the East Godavari District, Andhra Pradesh.
- B. **IDEAL** is engaged in service of Engineering & Technical Education with college name referred as IDEAL INSTITUTE OF TECHNOLOGY in the East Godavari District, Andhra Pradesh.

I. OBJECTIVES OF MOU:

- 1. To promote & enhance academic interest between GIET and IDEAL
- 2. To provide advice for implementation of quality of education between GIET and IDEAL
- 3. To promote research/continuing education activities between parties
- 4. To give guidance for quality improvement, leading to accreditation by NAAC as mentor – mentee institutes
- 5. Access to Information on research / education resources
- 6. Technical support in projects related to science and management from senior faculty or experts

II. TECHNICAL AREAS OF COLLABORATION:

- A. A continuing quality improvement programme to improve quality of teaching staff in both parties.
- B. Providing academic interaction by delivering special lectures at both institutes on topics of relevance to modern industry.
- C. Provide necessary helps in organizing workshops, conferences and personality development programmes at both parties for enhancement of skills in respect of faculty, staff and students.
- D. To provide training programs for Students & Staff.

III. TERMS & CONDITIONS:

- 1. The cost of development of infrastructure at both parties should be borne by themselves.
- 2. Both parties agreed to help identify and invite the faculty members & researchers from the other institutes to participate in conferences, workshops and short-term courses.
- 3. This MOU may be amended, removed and terminated by mutual written agreement of the parties at any time.

A. CONFIDENTIALITY:


The **GIET** and **IDEAL** agreed to hold in confidence all information/data designated by the parties as being confidential which is obtained from either party or created during the performance of MOU and will not disclose the same to any third party without written consent of the other party.

B. TENURE AND TERMINATION

This MOU will take effect from the date it is signed by representatives of the two institutions. Either institution may terminate the MOU by giving written notice to the other institution 30 days in advance. However, **GIET** and **IDEAL** will ensure that all activities in progress are allowed to complete successfully.

This **MOU** is signed subject to approval of the respective academic/administrative bodies.

IN WITNESS WHEREOF THE PARTIES HAVE EXECUTED THIS MOU AS OF THE DAY AND YEAR FIRST ABOVE WRITTEN:

Signed for GIET	Signed for IDEAL 
-----------------	--